India-
Land of different strokes

Home to the very first civilization - The Indus Valley Civilization, India till date has preserved its rich cultural heritage with utmost care.

This incredibly diverse land has a history which is more than 5000 years old. One of the world’s largest economy, India is punctuated with incredible ancient medieval and modern world monuments, centuries old traditions, rituals from the epic sagas, and numerous age old cultures.

Adorned with a glorious past, it is now among the fastest developing countries of the world.

Geographically too, India is arguably the most diverse nation with landscapes comprising snow-capped mountain ranges to deserts, plains, hills, oceans and plateaus. A closer look will unveil the enigma of this mystical land. Brace yourself to fall in love!
Established in 2006 by a group of highly respected travel professionals driven by a passion to innovate, enhance and create deep rooted travel experiences; Eastbound is a leading full service destination management company in the sub-continent and the UAE. Specialists in India, Nepal, Bhutan, Sri Lanka, UAE, Vietnam and Japan, Eastbound is acclaimed for its experience of delivering high quality service, even in the most challenging of terrains and environments.

Headquartered in India, the group has a widespread presence across the globe with 18 offices spanning 5 continents and over 350 employees. A few of its associate companies include:
Leadership
Perspective

NARENDRA RATHORE
CEO

Meet Narendra Rathore, a man with the vision and passion to create a difference. With an experience of more than 17 years in the industry, his expertise lies in creating and curating both tailor made and group centric products. He hails from the blue city of Rajasthan, which is his favourite destination in India.

His approach towards business is to keep it simple and transparent, focussing on the little details that make a huge difference in the client’s overall experience. He credits his success to being able to understand the perspective of both his travel partners and their customers. His ability to act proactively, come up with quick solutions and embrace new challenges makes him a true professional. Never sitting idle, he is always ruminating over how to come up with better ideas to promote his beautiful country.

He is backed by a young and vibrant team, who he considers to be an extension of his own family. His ability to understand the potential in each employee and create a ground for them to learn and give their best at work is what makes him popular amongst his peers.

The motto of his life is “Be not merely good, be good for something”

When not working, Narendra can be found trying his hand at cooking. His rendition of the dish ‘Laal Maas’ is to die for.
Bespoke Travel Designers

**SMRITI MAKKAR**
GM - FIT and Tailor-made

Smriti is our senior most team member. Highly knowledgeable, she has spent 18 years in this industry and her work surely speaks for her. Her ability to mentor her team and keep them in high spirits makes her a favourite amongst all. Travelling is what she enjoys the most and stays ready to jump at the any given opportunity.

**NEHA RAWAT**
GM - Business and Product Development

Completing more than a decade in the sector, meet Neha who hails from Uttarakhand and is another pillar of strength for the organisation. Her focus, passion towards work and knowledge of India and beyond is what makes her indispensable. Something that she swears by every day is “You did not wake up today to be mediocre.”

**SAHIL MATTOO**
Sr. Manager - Operations

Our ever charming Sahil hails from Jammu & Kashmir. Truly a paradise on earth. He holds an expertise in tailor-made itineraries and has completed almost a decade in the industry. Not only does he cook a mean mutton curry but also keeps the team in splits with his comic antics. His patient outlook towards work helps him bring out the best at what he does.

**VIMALKUMAR AYYAPPAN**
Manager - South Operations

Our South India expert, Vimal, was born and brought up in Thekkady, Kerala. Growing up in Gods own country has made him a nature lover and he loves exploring the national parks of the region. His knowledge of Kerala and Tamil Nadu is as impressive as his dedication and precision of work. A fun fact about him is that he loves to sing and surely knows how to strike the right chords!

**DINESH SHARMA**
Manager - FIT and Tailor-made

Wildlife is what our dear colleague loves to explore and his familiarity with the national parks of Central India is nothing short of commendable. His never say no attitude is what keeps him going. Dinesh loves to trek the mountain ranges of the mighty Himalayas and has a lot of treks in his kitty that he boasts about.

**SACHIN KUMAR**
Manager - FIT and Tailor-made

Born and bred in Kangra Himachal Pradesh, the mountains are where Sachin’s heart lies. A calm and composed demeanour is what defines him, and you would often find him keeping to himself and outlining some amazing itineraries. Being a fitness enthusiast, you can spot him lifting some weights when not at work.

**JYOHTSNA JIMMY**
Team Leader - Operations

Jyothsna hails from Kottayam, Kerala and her ever smiling and charming personality is infectious. Her desire to always learn new things is her USP and she is hands on with any task given to her. Being an avid reader, she finds her escape and solace in books.

**UDAYVEER SINGH PARMAR**
GM - Groups and Special interest

One can easily spot Uday in a crowd as he stands out by his brawny physique and muscular built. He hails from Gwalior, known for its imposing hilltop fort, which was famously described as ‘the pearl amongst fortresses in India’. Completing more than a decade in the industry, his skills are reflected in handling groups with the utmost precision, maintaining a coordination between guests, guides and hotels with aplomb.

**ANKUSH KUMAR**
Manager - Operations

He might look a tad solemn but that is because when at work, he does not seem to think of anything else. Ankush is well known for his organisational skills and for putting a structure to things. In his own words Ankush says “I always wanted to explore new places and cultures, and that is what drew me to tourism. India being such a vast country, there is always an element of beauty, interest and surprise wherever you go.”

**SANJAY KUMAR**
Manager - Operations

Meet Sanjay Kumar, who hails from Shimla, Himachal Pradesh. Sanjay has an expertise in handling groups of all sorts and is extremely passionate about his work. Not only does he do his own work well but also makes sure to help any of colleagues who need his help. He is a movie buff and loves to watch movies when not at work.

**RIMJIM ARORA**
Team Leader - Operations

When not working Rimjim loves to read and watch sitcoms. She hails from Jammu & Kashmir, India’s very own paradise on earth. What motivates her at work every day is the joy that she gets from creating itineraries or as she calls memories for her guests. She overflows with a zeal to learn things every day and does not hesitate from talking up new challenges.

**VARUN DOGRA**
Team Leader - Operations

If you enjoy posing for the camera, Varun loves to click. Photography is what he enjoys when he gets a little time away from work. He loves to travel and is one of the reasons of being lured to this industry. Being the youngest in the team, he is loved by all and his childlike innocence is what makes him a favourite. The desire to keep learning whatever he can and his never say no attitude is what makes him stand out.

**SMRITI MAKKAR**
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India and subcontinent presence

18 Offices

Global Presence

Our Offices
- Bhutan
- Nepal
- Sri Lanka
- Vietnam
- UAE
- Japan
A union between passion & perfection

About Distinct Destinations

Distinct Destinations delivers end-to-end destination management by creating sustainable and experience-rich solutions for the world’s leading travel brands. Headquartered in Gurgaon India, we design life-changing and unmatched travel experiences for thousands of explorers every year in and around the Indian subcontinent.

Trust and reliability lay the foundation of our relationships. With a strong network of established travel partners, coupled with our deep understanding of the region, Distinct Destinations has carved itself a niche by curating truly distinct travel experiences customized as per individual desires.
Incomparable experiences created with care and precision

Our approach is to combine expertise with a commitment to offer exceptional experiential travel. Whether it is a fully independent and empowered team of experts on ground, the company’s excellent buying capacity, its unrivalled quality control or its wide geographical reach with dedicated offices & representations, Distinct Destinations has everything to take each travel experience from ordinary to outstanding.
With a spectacular blend of cultures, traditions, architecture and landscapes, India is no less than a wonder in itself. The country’s geography is as different as its cultural heritage. A potpourri of mesmerizing cultures and characteristic landscapes, India invites you to a vibrant world of diversity.

India has lived by the thought - “Atithi Devo Bhava” which means ‘guest is God’ and that sentiment translates into a distinct complexion of warmth and unmatched hospitality towards its guests.
We love to create and curate local experiences. These inspiring and authentic programs are carefully designed and meticulously planned for each destination by a team of experienced professionals who have previously experienced the destination themselves.
Experience an incomparable journey that connects you with the destination through its people, culture and history.

**History & Culture**
Tread past centuries and relive the bygone era with our enlightening cultural tours. Come observe mysteries that lay hidden in mighty forts, majestic palaces, grand royal pavilions and other mesmerising places that have been silent witnesses to our glorious history.

**Culinary Escapades**
India offers a wealth of culinary experiences. Our sumptuous tours are dotted with cooking classes with experts, interaction with local chefs and opportunities to sink your teeth into the locations' most sought after cuisines.

**Festivals**
The colourful culture of India is magnified by its even more vivid festivals - diverse in essence and true to the Indian spirit of warmth and togetherness. Light up your spirit with Deepawali (festival of lights) or paint yourself with the colours of happiness in Holi (festival of colours), each one is a reason in itself to celebrate life.
Wellness

Unwind in the land of Ayurveda by achieving the right balance between mind, body and soul. Attain spiritual, mental and physical upliftment through effective ancient therapies and practices, personalised to meet specific needs.

Spiritual

Spiritually energized holy places, traditions and rituals of the Subcontinent are nothing short of miracles.

Discover your inner self at some incredible sacred sites. Experience soul-stirring moments with meticulously planned programs under the guidance of our top program experts who will take you across a journey, within and without.
Wildlife
India is dotted with some of the world’s most bio-diverse regions and is home to the Asian elephant, Bengal tiger, leopard and Indian rhinoceros. Often connected with deities, India has preserved and nurtured some of the most incredible species in the astonishing landscapes of Jim Corbett National Park, Kaziranga National Park, Ranthambore tiger reserve and central India wildlife parks.

The subcontinent has a thriving wildlife with some of the most exotic indigenous flora and fauna, reptiles and amphibians.

Photography
India gives you a chance to combine your twin passions of travel and photography. Led by renowned mentors, these tours will not only let you brush up your skills, but will offer a truly magical experience of discovering remarkable monuments, festivals, streets and emotions and taking back memories which shall be cherished forever.

Educational
Meticulously designed, our special educational tours are focussed on immersive knowledge based experiences. Be inspired by experts in sociology, culture, infrastructure, education and demography and more to develop a unique perspective of each community.
Leisure
Distinct Destinations redefines the way the world looks at leisure travel. Exclusive experiences, best-in-class service and exciting add-ons to ensure every leisure trip is just as enriching as it is relaxing.

Romantic Getaways
When Distinct Destinations curates a romantic experience - love is always in the air!

Fall in love again at the most romantic destinations like the iconic Taj Mahal, beautiful palaces, serene lakes, magical forts and pristine beaches and explore a new definition of love.
Luxury & Heritage Trains
Our signature touch extends seamlessly to luxury, local and heritage trains where we create a wide plethora of truly distinct trips. We are there to fulfill everything and anything your heart could desire that would translate into a fully immersive travel experience.

Adventure
When it comes to theory, we all love adventure in its wildest form, but in reality we want our adventure to be deranged, fun but resilient enough to be comfortable.

We at Distinct Destinations, curate and cautiously handpick programs, designed especially to help you push your limits, discover yourself, broaden horizons, conquer fears, experience different cultures, cuisines and much more- keeping your comfort and safety in mind.
This Himalayan kingdom is a beautiful amalgamation of ancient culture and modernism. The ceaselessly fascinating Buddhist Land is not only the happiest in the world, but among the most stunning places too. Bhutan is dotted with magnificent dzongs and numerous ridgelines defining colossal valleys. It has very limited external influence and has preserved its traditional Buddhist culture meticulously amidst the untamed nature.
Nepal
Home of the Himalayas

The ultimate destination for those who seek adventure and spiritual solace under the canopy of the mighty mountains, Nepal is the cultural powerhouse of the Himalayas. It houses a selection of splendid palaces, shrines and temples. While in rural Nepal the sight is completely different where traditional mountain life continues to thrive at a relatively slower pace with the backdrop of a spectacular mountain range and a never ending skyline.

Tibet
Roof of the World

Closest to heaven, this exotic place has an average elevation of 4,900 meters. This mystic land has been a centre of mysterious religious culture. Hailed as ‘Roof of the World’, Tibet offers a chance to experience fabulous monasteries, turquoise lakes, plains dotted with yaks, colourful prayer flags and the most stunning mountain views.
The rich culture of this island nation is decorated with myth, legend and history. Sri Lanka has everything for everyone.

Far-reaching beaches, white sands gently washed away by the Indian Ocean, large herds of elephants painted on green forests canvas, tropical afternoons and vibrant cuisines make Sri Lanka one of the most sought after tourist destinations in the sub-continent.
Vietnam is full of unforgettable experiences. The complexities and diversities of its culture are a lesson in history that it reads out to the world. This surreal land lives in a contrast of paddy fields of the rural landscape and the eclectic life of the urban setting. Here Buddhist shrines are found next to skyscrapers. Vibrant ceremonies dating back hundreds of years, rejuvenation on long, sandy beaches, sumptuous cuisines, adventure and so much more; Vietnam never ceases to surprise.
UAE
Sun, Sand & Seven Surprises

Seven emirates, each with its own character and allure offer experiences par excellence that include the iconic skylines of high-rises, world-famous beaches, a magnanimous palm-shaped island, majestic architecture and of course the golden sand of pristine deserts. The United Arab Emirates has become the world’s favourite luxury holiday destination.

Japan
A fusion of tradition and modernism

Japan is truly timeless, a place where the country’s traditional culture comes together with modern life in a surprisingly seamless manner. Be amazed as you watch sumo wrestlers in actions, delicate sushi being prepared, bubbling hot springs and fields of wildflowers, and observe uninterrupted beauty in the tiniest of things.
Sustainable Tourism Practices & CSR

Distinct Destinations is exceedingly eco-conscious and meticulously monitors its carbon footprint. As a market leader in the area of sustainable tourism practices, our in-house Responsible Business team has drafted and implemented best practice policies on tourism regarding the environment, local communities, wildlife, volunteering and more.

Ecological Practices
At Distinct Destinations we realize every seemingly small step counts when you’re working towards the larger good. Whether that means preparing meals with locally sourced ingredients and on-site composting or limiting the use of any form of plastic or synthetic and recycling even the drinking straws, we go the last mile to ensure we reduce our carbon footprint as much as we can.

The Orchard
Apart from actively supporting ecologically run hotel establishments, Distinct Destinations is also setting up independent self-run properties such as The Orchard in Pushkar. Here we follow a conscious policy of hiring local staff and training them in hospitality services. We encourage organic farming and keeping alive age-old cultivation practices. As the resort is located amidst farming land, we only use organic methods of planting and harvesting and promote eco-friendly practices for storage of edibles, preparation of meals and temperature control.

Into the Green Scene
We follow a proactive environmental policy across the board, training our teams in ‘green’ thinking and to be as ‘green’ as possible in our operations. Besides regular cleanliness drives at beaches and heritage sites, we take extensive measures to ensure the environment is left undisturbed when we visit turtle hatcheries or similar delicate ecosystems.

Human Footprint
While we are taking active steps to reduce our carbon footprint, we are making equal efforts to increase our ‘human footprint’. One of our flagship initiatives is to encourage every explorer who travels with us to plant a seed and leave a positive personal imprint behind.

The thought?
To not just leave a place how we found it, but better.